



110 PERRIN PLACE CHARLOTTE, NC 28207  
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January 30, 2009

Marty Karriker  
Charlotte Insurance Company  
19510 Jetton Road  
Cornelius, NC 28031

Marty,

I wanted to thank you, Kirk and Charlotte Insurance for all the hard work on my policy. I had been with my prior insurance company for seven years and was hesitant on switching. I was very excited to see that not only did Charlotte Insurance exceed what they offered, but you saved us 29% on our insurance costs. If you find another restaurant that needs a recommendation, do not hesitate to call me.

Again, thank you and I'm looking forward to continuing to work with Charlotte Insurance.

Sincerely,

A handwritten signature in red ink that reads "Don Both". The signature is fluid and cursive.

Don Both  
Owner/Operator